

NEW ZEALAND WINE TASTING: SWEDEN 2010



# NEW ZEALAND WINE TASTING: STOCKHOLM

4th October 2010

I am delighted to welcome you to today's tasting of an exciting range of very fine New Zealand wines. As New Zealand's Ambassador to Sweden it is very pleasing to see that so many of our wine producers are participating this year and I look forward to renewing contact with those who were here for last year's tasting and to meet new faces.

In preparation for this year's tasting I did a little research into wine statistics and found proof of what the industry and consumers are telling us - that New Zealand wine volumes imported into Sweden are growing and that we are increasing our share of the market. The figures show that Sweden is our second biggest wine market in continental Europe and the fastest growing market. In 2009 the value of our wine exported to Sweden was NZ\$7,863,000, up an impressive 38.4% on 2008 sales.

It's clear that people in Sweden are interested in our wines and that this is a real growth market for us. I encourage you all, both producers and market representatives, to continue to develop this market to its full potential. We at the Embassy stand ready to assist you with this in any way we can.

I should also like to gratefully acknowledge New Zealand Winegrowers - the generic marketing organisation representing the interests of grape growers and winemakers in key export markets around the world - for providing the organisational framework for this tasting. In this I know they have been, again, ably assisted by the Nordic Wine Institute.

Do enjoy the tasting and I look forward to meeting you throughout the course of the day.



H.E Ms Barbara Bridge  
New Zealand Ambassador to Sweden

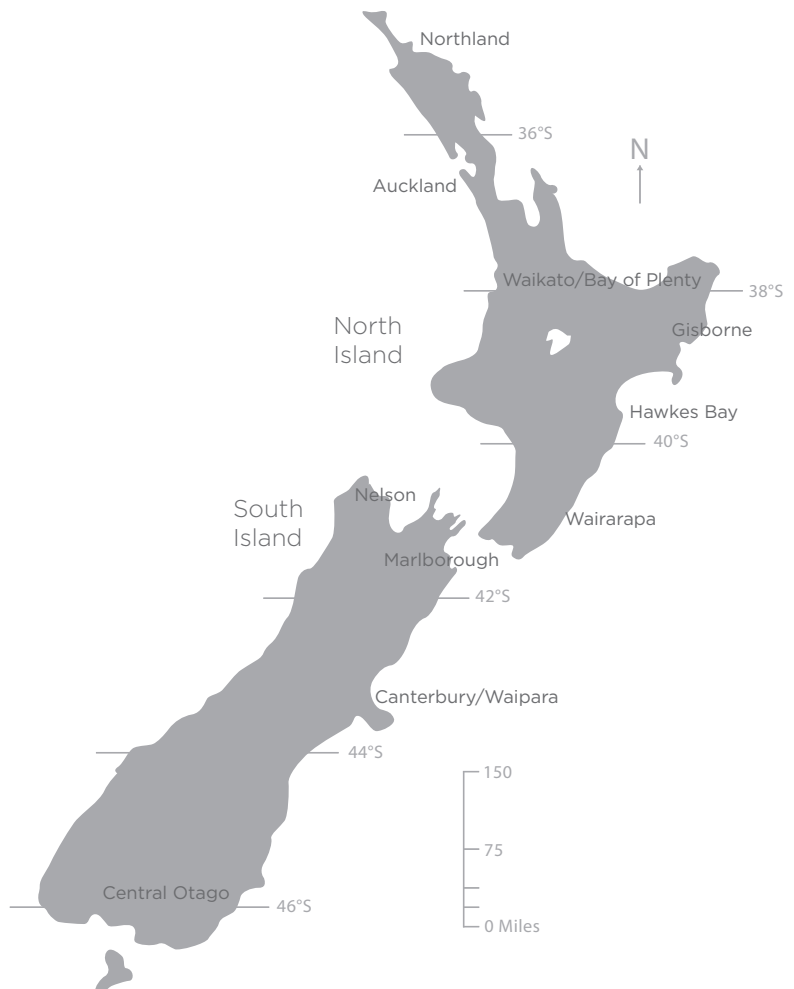
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- Attending Winery Principals
- Varietal and Regional Chart
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- Self-Pour Walk Through
  - Regional Tour of Pinot Noir
  - The Many Faces of New Zealand Sauvignon Blanc
- Winery Tables

## AGENTS PRESENT AT STANDS

AGENT	TABLE	PAGE
Birra Mex AB	15	28
Divine AB	2	11
Enjoy Wine	18	31
Enoterra	19	32
Fondberg & Co	21	34
Grand Vinum	3	13
Handpicked	1	10
Hjo Grosshandel	13	26
Miguel Torres Sverige AB	10	22
Oenoforos AB	17	30
Red & White Wine Sweden AB	20	33
Sigva AB	16	29
Vinovativa	12	25
Wicked Wines	5	16
Ward Wines AB	6	18

## REGIONAL MAP OF NEW ZEALAND



## PARTICIPATING WINERIES

WINERY	TABLE	PAGE
Ara	8	20
Babich Wines	1	10
Bibby Wines	24	38
Craggy Range	2	11
Crossroads Winery	11	23
Cypress Wines	4	15
Elephant Hill	3	13
Felton Road	2	12
Gumfields Wines	24	39
Huia Vineyards	12	25
Hunter's Wines (NZ) Ltd	13	26
Kim Crawford	10	22
Lime Rock Wines	4	14
Little Beauty	24	40
Man O' War Vineyards	5	16
Marisco Vineyards	14	27
Michelle Richardson	4	15
Mud House Wines	15	28
Omaka Springs Estates	5	16
Saint Clair Family Estate	16	29
Schubert Wines	5	17
Seifried	6	18
Southbank Estate	11	24
Spy Valley Wines	17	30
Staete Landt Vineyard	18	31
Te Kairanga Wines	24	41
Te Mara Estate	23	37
The Awatere River Wine Company	9	21
The Crossings	11	24
The NZ Wine Company	19	32
Two Rivers of Marlborough	4	14
Vavasour Wines	20	33
Villa Maria Estate	21	34
Wild Rock	2	12
Wither Hills Vineyards	22	36
Woollaston Estates	7	19

## ATTENDING WINERY PRINCIPALS

WINERY	PRINCIPAL	TABLE
Ara	John Ratcliffe	8
Ara	Julie Dawson	8
Babich Wines	Martin Tutty	1
Constellation New Zealand	Tom Maling	10
Craggy Range	Ash Ireland	2
Craggy Range	Warren Adamson	2
Felton Road	Nicola Greening	2
Crossroads Winery	Kate Pritchard	11
Elephant Hill	Guenter Thies	3
Huia Vineyards	Michael Allan	12
Man O' War Vineyards	Sara Fogarty	5
Marisco Vineyards	Alex Layton	14
Mud House Wines	Cathy Wansink	15
New Zealand Wine Portfolio	Peter Lorimer	4
Omaka Springs Estates	Ian Marchant	5
Seifried	Heidi Seifried-Houghton	6
Seifried	Mark Houghton	6
Spy Valley Wines	Peter Rawling	17
Te Mara Estate	Janiene Bayliss	23
The Awatere River Wine Company	Louis Vavasour	9
The NZ Wine Company	Andrew Barraclough	19
Villa Maria Estate	Bernard Budel	21
Wither Hills Vineyards	Matt Roberts	22
Wither Hills Vineyards	Zoe Davey	22

# VARIETAL AND REGIONAL CHART

## PARTICIPANTS

	VARIETIES														REGIONS												
	Sparkling	Riesling	Pinot Gris	Gewürztraminer	Viognier	Sauvignon Blanc	Chardonnay	Rosé	Pinot Noir	Syrah	Merlot	Merlot/Cabernet Sauvignon	Merlot/Cabernet Franc	Merlot/Cabernet Franc/Malbec	Merlot/Malbec	Red Blend	Dessert Wine	Auckland/Northland/Waiheke	Gisborne	Hawke's Bay	Martinborough/Wairarapa	Nelson	Mariborough	Central Otago	Waipara/Canterbury	East Coast	South Island
Ara						☞		☞															☐				
Babich Wines		☞				☞		☞	☞											☐			☐				
Bibby Wines						☞		☞															☐				
Craggy Range						☞	☞	☞	☞							☞				☐	☐						
Crossroads Winery			☞	☞		☞	☞	☞	☞	☞						☞				☐			☐				
Cypress Wines			☞						☞											☐							
Elephant Hill					☞	☞	☞	☞	☞	☞										☐				☐			
Felton Road							☞		☞															☐			
Gumfields Wines								☞															☐				
Huia Vineyards	☞			☞		☞	☞	☞															☐				
Hunter's Wines (NZ) Ltd		☞				☞		☞															☐				
Kim Crawford		☞	☞			☞	☞	☞	☞	☞										☐			☐	☐		☐	
Lime Rock Wines			☞			☞		☞												☐							
Little Beauty		☞	☞			☞																	☐				
Man O' War Vineyards						☞	☞		☞				☞	☞					☐								
Marisco Vineyards			☞			☞	☞	☞															☐				
Michelle Richardson						☞		☞															☐	☐			
Mud House Wines			☞			☞		☞															☐	☐			☐
Omaka Springs Estates		☞	☞			☞	☞	☞		☞													☐				
Saint Clair Family Estate		☞				☞	☞	☞															☐				
Schubert Wines						☞		☞	☞	☞						☞					☐						
Seifried				☞		☞		☞														☐					
Southbank Estate						☞																	☐				
Spy Valley Wines		☞	☞	☞		☞		☞															☐				
Staete Landt Vineyard			☞		☞	☞	☞	☞	☞														☐				
Te Kairanga Wines						☞	☞	☞														☐					
Te Mara Estate		☞	☞			☞		☞														☐		☐			
The Awatere River Wine Company			☞			☞	☞	☞		☞										☐			☐		☐		
The Crossings						☞	☞	☞															☐				
The NZ Wine Company		☞	☞			☞	☞	☞															☐				
Two Rivers of Marlborough						☞		☞															☐	☐			
Vavasour Wines			☞			☞	☞	☞													☐		☐				
Villa Maria Estate		☞	☞		☞	☞	☞	☞	☞		☞									☐			☐			☐	
Wild Rock						☞	☞	☞							☞					☐			☐	☐			
Wither Hills Vineyard			☞			☞	☞	☞															☐				
Woollaston Estates			☞			☞		☞														☐					



## NEW ZEALAND WINE – 100% SUSTAINABLE BY 2012

In June 2007 the New Zealand Wine Industry agreed to build on over a decades worth of commitment to sustainability by implementing a broad based and all encompassing sustainability policy.

**THE GOAL:** For all New Zealand Wineries and Vineyards to be operating in accordance with an independently audited sustainability programme by vintage 2012.

**THE METHOD:** To ensure achievement of this goal, New Zealand Winegrowers has introduced a number of pioneering initiatives, including:

- Industry funding into Carbon Calculator for winery greenhouse gas emissions
- Research and development of alternative organic fungicides
- Energy benchmarking study and establishments of industry benchmarks
- Requires that wines presented at NZW events from vintage 2010 onwards have been produced under an independently audited sustainability programme

**THE MEASURE:** New Zealand Winegrowers has selected a number of esteemed certification systems that are to be recognised by this policy:

- Sustainable Winegrowing New Zealand (SWNZ)
- Biogrow and CertNZ – Organic Certifications
- Demeter – Biodynamic Certification
- ISO 14001 Environmental Certification

**THE PROGRESS:** The industry is well on its way to achieving this goal, currently:

- Over 85% of New Zealand Wineries are operating under an independently audited sustainability programme
- Over 93% of New Zealand's wine production capacity is operating under an independently audited sustainability programme

## SUSTAINABLE WINEGROWING NEW ZEALAND (SWNZ)

Developed and managed by New Zealand Winegrowers, SWNZ is a viticultural and winemaking framework and accreditation process based on best practice policies for protecting the environment whilst remaining economically sustainable.

SWNZ was established in 1995, at which time it was focused on vineyard management, in 2002 this was extended to winery management policies. In the vineyard, SWNZ covers such aspects as use of fertilizers, control of pests and diseases, water and energy use and biodiversity. In the winery, SWNZ focuses on winery waste management and water and energy efficiency.

Today a total of over 100 New Zealand Wineries, approximately (75% of wine production) and 900 New Zealand vineyards (20,000Ha+ or 70%+ of producing area) are accredited by SWNZ.

*Sustainability is about meeting the needs of today, without adversely impacting on the needs of tomorrow.*

Continuing the theme of discovery, a regional tour of Pinot Noir shows the best and most diverse Pinot Noirs from the 2008 vintage with examples from Marlborough, Martinborough, Nelson, Central Otago and Waipara. Discover the difference between 'feminine' and 'masculine' styles and taste the effect terroir has on flavour profiles.

# A SELF-POUR WALK THROUGH 1.

## A REGIONAL TOUR OF PINOT NOIR

### MARTINBOROUGH

Martinborough Vineyards Te Tera Pinot Noir Martinborough 2008 € 16.50  
Contact: Martinborough Vineyards, T: +64 6 306 9955 E: winery@martinborough-vineyard.co.nz


Borthwick Vineyard Pinot Noir Martinborough 2008 € 16.00  
Contact: Borthwick Vineyard, Paddy Borthwick, M: +64 (0274) 673 478, E: paddy@borthwick.co.nz


### NELSON

Te Mania Pinot Noir Nelson 2008 € 14.99  
Contact: Te Mania Wines, Lars Jensen, T: +64 3 544 7585, E: info@temaniawines.co.nz


Woollaston Pinot Noir Nelson 2008 € 23.95  
Contact: Woollaston Estates, Miana DeGardeyn, T: +64 3 543 2817, E: miana@woollaston.co.nz


### MARLBOROUGH

Villa Maria Cellar Selection Pinot Noir Marlborough 2008 € 16.99  
Contact: Fondberg & Co, Torbjorn Rolander, T: +46 8 555 29200, E: torbjorn.rolander@fondberg.se


The Crossings Pinot Noir Marlborough 2008 € 19.99  
Contact: The Crossings, Kate Pritchard, T: +64 9 951 0283, E: kpritchard@agersectus.co.nz


Continuing the theme of discovery, a regional tour of Pinot Noir shows the best and most diverse Pinot Noirs from the 2008 vintage with examples from Marlborough, Martinborough, Nelson, Central Otago and Waipara. Discover the difference between 'feminine' and 'masculine' styles and taste the effect terroir has on flavour profiles.

## A REGIONAL TOUR OF PINOT NOIR (CONTINUED)

### WAIPARA

Waipara Hills Soul of the South Pinot Noir Waipara 2008 € 15.99  
Contact: Birra Mex AB, Mikael Adolfsson, T: +46 46 162 280, E: mikael@birramex.se


Main Divide Pinot Noir Waipara 2008 \*  
Contact: Pegasus Bay, Lauren McGlone, T: +64 (3) 314 6869, E: info@maindivide.com


### CENTRAL OTAGO

Grasshopper Rock Pinot Noir Central Otago 2008 € 29.00  
Contact: Grasshopper Rock, Phil Handford, T: +64 21 853 908, E: phil@grasshopperrock.co.nz


Felton Road Pinot Noir Central Otago 2008 € 28.00  
Contact: Divine AB, Gunnar Norgren, T: +46 85 0563772, E: gunnar.nordgren@divine.se


\* Price on application

An exploration of Sauvignon Blanc produced in many regions around New Zealand including Nelson, Central Otago, Hawke's Bay and the three main sub-regions of Marlborough. Discover that all Sauvignon Blancs are not the same with flavour profiles ranging from tropical fruits, grapefruit and honey to nettles, grass, limes and capsicums.

## A SELF-POUR WALK THROUGH 2.

### THE MANY FACES OF NEW ZEALAND SAUVIGNON BLANC

#### CENTRAL OTAGO

Mt Difficulty Sauvignon Blanc Central Otago 2009 € 19.00  
Contact: Mt Difficulty Wines, Michael Herrick, T: 03 445 3445 E: Michael.herrick@mtdifficulty.co.nz


#### NELSON

Seifried Sauvignon Blanc Nelson 2009 € 16.49  
Contact: Ward Wines AB, T: +46 8 6781910, E: info@wardwines.se


#### HAWKE'S BAY

Elephant Hill Sauvignon Blanc Hawkes Bay 2009 € 10.00  
Contact: Grand Vinum, Anders Herdenstam, T: +46 8 410 280 40, E: anders@grandvinum.se


#### MARLBOROUGH

Mud House Swan Sauvignon Blanc Marlborough 2009 €20.00  
Contact: Birra Mex AB, Mikael Adolfsson, T: +46 46 162 280, E: mikael@birramex.se


Spy Valley Sauvignon Blanc Marlborough 2009 \*  
Contact: Oenoforos AB, Odin Grupe, T: +49 8 912020389, E: odin.grupe@kiwi-weine.de


Villa Maria Private Bin Sauvignon Blanc Marlborough 2009 € 11.99  
Contact: Fondberg & Co, Torbjorn Rolander, T: +46 8 555 29200, E: torbjorn.rolander@fondberg.se


\* Price on application

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## THE MANY FACES OF NEW ZEALAND SAUVIGNON BLANC (CONTINUED)

Stoneleigh Sauvignon Blanc Wairau Valley 2009 € 7.99  
Contact: Pernod Ricard Sweden, T: +46 8 744 70 00, E: info@pernod-ricard-sweden.com


Babich Family Estate Vineyards Cowslip Valley Sauvignon Blanc Wairau Valley 2009 € 9.99  
Contact: Handpicked, Margareta Lundeberg, T: +46 8 510 61 00, E: margareta@handpicked.se


Yealands Estate Sauvignon Blanc Marlborough 2009 € 11.99  
Contact: Yealands Estate Wines, Michael Wentworth, E: michael@yealands.co.nz


Astrolabe Discovery Awatere Valley Sauvignon Blanc Marlborough 2009 € 17.99  
Contact: Astrolabe Wines, Sophie McLernon, T: +64 3 577 6794, E: admin@astrolabewines.co.nz


Hunter's Kaho Roa Sauvignon Blanc Marlborough 2006 € 16.00  
Contact: Hjo Grosshandel, Claes Eriksson, T: +46 8 545 67400, E: claes.eriksson@hjogrosshandel.se


Te Mania Reserve Sauvignon Blanc Marlborough 2008 € 16.99  
Contact: Te Mania Wines, Lars Jensen, T: +64 3 544 7585, E: info@temaniawines.co.nz


# TABLE 1. BABICH WINES



## BABICH WINES

Stylish, finely blended wines of a consistently outstanding quality are synonymous with Babich Wines. One of New Zealand's largest family-owned wine companies, Babich Wines was established in 1916 and has evolved as a major producer, now exporting to numerous markets around the world.

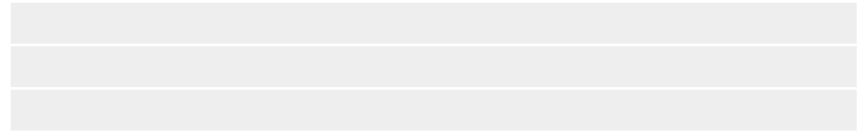
## WINERY CONTACT DETAILS

Martin Tutty  
 Babich Road, Henderson Valley,  
 Waitakere, Auckland, New Zealand  
 T: +64 9 833 7859 M: +64 21 599 589  
 F: +64 9 833 9929  
 E: martin@babichwines.co.nz  
 W: www.babichwines.co.nz

## AGENT/DISTRIBUTOR CONTACT DETAILS

Handpicked, Margareta Lundeberg  
 Printz väg 19, S-142 66 Trångsund  
 T: (+46) 8 510 61 00  
 F: (+46) 8 508 531 00  
 E: margareta@handpicked.se

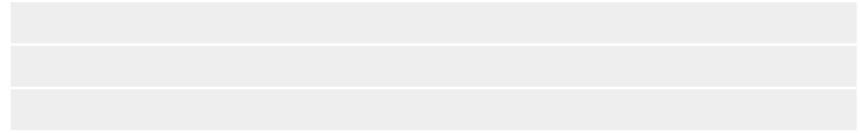
Babich Sauvignon Blanc Marlborough 2010 SEK 99.00



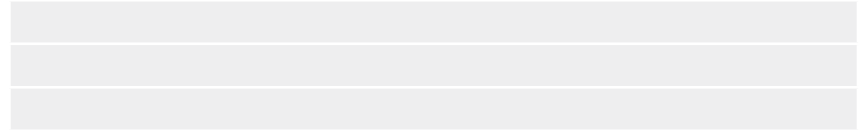
Babich Black Label Sauvignon Blanc Marlborough 2010 SEK 109.00



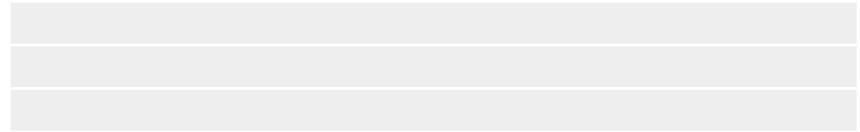
Babich Riesling Marlborough 2008 SEK 99.00



Babich Winemakers Reserve Syrah Hawke's Bay 2007 SEK 129.00



Babich Winemakers Reserve Pinot Noir Marlborough 2008 SEK 149.00



Babich Family Estate Individual Vineyards Headwaters Sauvignon Blanc Marlborough 2009 SEK 119.00



## TABLE 2. CRAGGY RANGE AND FELTON ROAD



### CRAGGY RANGE

Craggy Range specialises in producing expressive Single Vineyard wines from the most prestigious winegrowing regions of New Zealand including Hawke's Bay, Martinborough, Marlborough and Central Otago. Wild Rock Wine Company captures New Zealand's best wine regions in a bottle. All the wines are produced with a preference for sustainability and a concern for our beautiful country.

### WINERY CONTACT DETAILS

Michael Henley MW (Craggy Range)  
253 Waimarama Road, Havelock North,  
Hawke's Bay, New Zealand  
T: +64 6 873 7126 M: +64 27 595 2100  
F: +64 6 873 7141  
E: michael.henley@craggyrange.com  
W: www.craggyrange.com

### FELTON ROAD

Felton Road Wines is situated on warm, north facing slopes of glacial loess soils in the heart of Central Otago. The gravity fed winery receives 100% estate grown fruit from three diverse vineyards. Minimal intervention in winemaking allows the unique vineyard characters to express their personality. Felton Road has acquired a formidable worldwide reputation for Chardonnay, Riesling and Pinot Noir.

### WINERY CONTACT DETAILS

Tracy Thomson (Felton Road)  
Bannockburn, RD 2, Central Otago,  
New Zealand  
T: +64 3 445 0885 F: +64 3 445 0881  
E: tracy@feltonroad.com  
W: www.feltonroad.com

### AGENT/DISTRIBUTOR CONTACT DETAILS FOR BOTH WINERIES

Divine AB, Gunnar Nordgren  
Box 151, Stockholm, 101 23  
T: (+46) 85 0563772  
M: (+46) 70 6267391  
F: (+46) 85 0563774  
E: gunnar.nordgren@divine.se

Craggy Range Te Muna Sauvignon Blanc Martinborough 2009 SEK 239.00


Craggy Range Te Muna Pinot Noir Martinborough 2008 SEK 279.00


Craggy Range Kidnappers Chardonnay Hawke's Bay 2008 SEK 239.00


Craggy Range Gimblett Gravels Syrah Hawke's Bay 2008 SEK 269.00


Craggy Range Gimblett Gravels Le Sol Hawke's Bay 2007 SEK 549.00


Craggy Range Gimblett Gravels Sophia Hawke's Bay 2007 SEK 349.00


## TABLE 2. CRAGGY RANGE AND FELTON ROAD (CONTINUED)



### CRAGGY RANGE

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### WINERY CONTACT DETAILS

Tracy Thomson (Felton Road)  
Bannockburn, RD 2, Central Otago,  
New Zealand  
T: +64 3 445 0885 F: +64 3 445 0881  
E: tracy@feltonroad.com  
W: www.feltonroad.com

### AGENT/DISTRIBUTOR CONTACT DETAILS FOR BOTH WINERIES

Divine AB, Gunnar Nordgren  
Box 151, Stockholm, 101 23  
T: (+46) 85 0563772  
M: (+46) 70 6267391  
F: (+46) 85 0563774  
E: gunnar.nordgren@divine.se

Wild Rock Elevation Sauvignon Blanc Marlborough 2009 SEK 139.00


Wild Rock Pania Chardonnay Hawke's Bay 2008 SEK 149.00

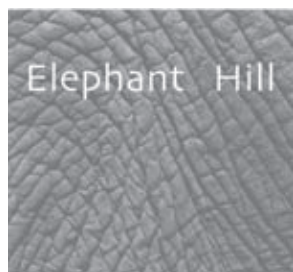

Wild Rock Cupids Arrow Pinot Noir Central Otago 2008 SEK 149.00


Wild Rock Gravel Pit Red Merlot Malbec Hawke's Bay 2008 SEK 99.00


Felton Road Bannockburn Chardonnay Central Otago 2009 SEK 279.00


Felton Road Bannockburn Pinot Noir Central Otago 2009 SEK 359.00


## TABLE 3. ELEPHANT HILL



### ELEPHANT HILL

Elephant Hill is a new and innovative winery estate located on the Te Awanga coast, in Hawke's Bay, New Zealand. As a producer of premium single-estate Hawke's Bay wine, the vineyard enjoys a temperate dry climate and extended growing season. Cooled by afternoon sea breezes, the shingle vineyard allows wines to be grown that display wonderful fruit purity and elegance. The first vines were planted in 2003 and the inaugural vintage occurred in 2006, the climate and unique environment best complement the elegance and complexities of Sauvignon Blanc, Viognier and Syrah, these varieties will undoubtedly become synonymous with Elephant Hill.

### WINERY CONTACT DETAILS

Gunter Thies  
 86 Clifton Road, Te Awanga, Hastings,  
 Hawke's Bay, New Zealand  
 T: +64 6 873 0400 M: +64 27 448 6700  
 F: +64 6 875 1444  
 E: [gunter@elephanthill.co.nz](mailto:gunter@elephanthill.co.nz)  
 W: [www.elephanthill.co.nz](http://www.elephanthill.co.nz)

### AGENT/DISTRIBUTOR CONTACT DETAILS

Grand Vinum, Anders Herdenstam  
 Hornsgatan 80, 118 21 Stockholm,  
 Sweden  
 T: (+46) 8 410 280 40  
 F: (46) 8 458 65 75  
 E: [anders@grandvinum.se](mailto:anders@grandvinum.se)

Elephant Hill Sauvignon Blanc Hawke's Bay 2009 SEK 95.00


Elephant Hill Chardonnay Hawke's Bay 2009 SEK 95.00


Elephant Hill Viognier Hawke's Bay 2009 SEK 110.00


Elephant Hill Syrah Hawke's Bay 2009 SEK 120.00


Elephant Hill Pinot Noir Central Otago 2008 SEK 125.00


# TABLE 4. NEW ZEALAND WINE PORTFOLIO



## NEW ZEALAND WINE PORTFOLIO

The New Zealand Wine Portfolio is a family of like minded producers who deliver vibrant, pure wines that reflect the rich and diverse wine regions of New Zealand. Each wine is unique, crafted by New Zealand's most talented winemakers who demonstrate inspiration, passion and a genuine respect for nature. The wines offer a haunting expression of New Zealand finest vineyards. Introducing... Cypress Wines of Hawke's Bay, Lime Rock of Central Hawke's Bay, Two Rivers of Marlborough, Michelle Richardson from Marlborough and Central Otago. To find out more about our exceptional producers and their very special wines please visit us - [www.nzwineportfolio.co.nz](http://www.nzwineportfolio.co.nz)

## WINERY CONTACT DETAILS

Peter Lorimer  
 PO Box 133102 Eastridge, Auckland,  
 New Zealand  
 T: +64 21 0235 1352  
 E: [peter@nzwineportfolio.co.nz](mailto:peter@nzwineportfolio.co.nz)  
 W: [www.nzwineportfolio.co.nz](http://www.nzwineportfolio.co.nz)

New Zealand Wine Portfolio is currently seeking distribution in Sweden

Black Cottage Sauvignon Blanc Marlborough 2010 \*


Black Cottage Pinot Noir Central Otago 2009 \*


Two Rivers Sauvignon Blanc Marlborough 2009 \*


Two Rivers Pinot Noir Marlborough 2009 \*


Lime Rock Wines Sauvignon Blanc Central Hawke's Bay 2010 \*


Lime Rock Wines Pinot Gris Central Hawke's Bay 2010 \*


Lime Rock Wines Pinot Noir Central Hawke's Bay 2007 \*


\* Please ask at stand for price indication

## TABLE 4. NEW ZEALAND WINE PORTFOLIO (CONTINUED)



### NEW ZEALAND WINE PORTFOLIO

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### WINERY CONTACT DETAILS

Peter Lorimer  
 PO Box 133102 Eastridge, Auckland,  
 New Zealand  
 T: +64 21 0235 1352  
 E: [peter@nzwineportfolio.co.nz](mailto:peter@nzwineportfolio.co.nz)  
 W: [www.nzwineportfolio.co.nz](http://www.nzwineportfolio.co.nz)

New Zealand Wine Portfolio is currently seeking distribution in Sweden

Michelle Richardson Sauvignon Blanc Marlborough 2009 \*



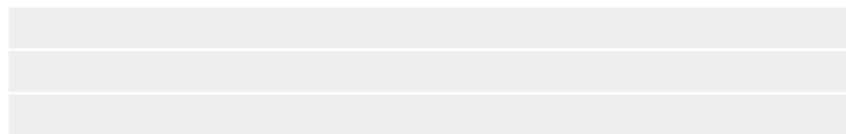
Michelle Richardson Pinot Noir Central Otago 2007 \*



Cypress Wines Pinot Gris Hawke's Bay 2009 \*



Cypress Wines Syrah Hawke's Bay 2008 \*



Cypress Wines 'Terraces' Syrah Hawke's Bay 2007 \*



\* Please ask at stand for price indication

# TABLE 5 . OMAKA SPRINGS ESTATES, MAN O' WAR VINEYARDS AND SCHUBERT WINES



**OMAKA SPRINGS**  
ESTATES



**SCHUBERT**

## OMAKA SPRINGS ESTATES

Omaka Springs Estates is a 178 acre vineyard and olive grove established in 1992 by Geoff and Robina Jensen. All of our internationally acclaimed wines are estate-grown and produced onsite in the Omaka Valley of Marlborough.

## MAN O' WAR VINEYARDS

Located at the stunning eastern end of Waiheke Island, the vineyards are made up of 90 individual parcels selected specifically for their unique terroir, producing international award winning wines.

## SCHUBERT WINES

A world search for the ideal area with perfect conditions for viticulture brought Kai Schubert, graduate of the Oenology University in Geisenheim to the Wairarapa. Schubert's vineyards are closely planted and the unique climate produces low yields and international award winning wines with intense and complex character.

## AGENT/DISTRIBUTOR CONTACT DETAILS

Wicked Wine Sweden, Mikael Mardstam  
Tumstocksvagen 13b, 187 66 Taby  
T: (+46) 8 544 72353  
F: (+46) 8 792 4083  
E: mikael@wickedwine.se

Omaka Springs Estates Pinot Gris Marlborough 2009 SEK 94.00


Omaka Springs Estates Sauvignon Blanc Marlborough 2009 SEK 94.00


Omaka Springs Estates Riesling Marlborough 2007 SEK 85.00


Omaka Springs Estates Falveys Chardonnay Marlborough 2008 SEK 152.00


Omaka Springs Estates Falveys Pinot Noir Marlborough 2008 SEK 148.00


Omaka Springs Estates Merlot Marlborough 2008 SEK 94.00


Man O' War Sauvignon Blanc Waiheke 2009 SEK 145.00


Man O' War Valhalla Chardonnay Waiheke 2009 SEK 220.00


## TABLE 5 . OMAKA SPRINGS ESTATES, MAN O' WAR VINEYARDS AND SCHUBERT WINES (CONTINUED)



**OMAKA SPRINGS**  
ESTATES



**SCHUBERT**

### OMAKA SPRINGS ESTATES

Omaka Springs Estates is a 178 acre vineyard and olive grove established in 1992 by Geoff and Robina Jensen. All of our internationally acclaimed wines are estate-grown and produced onsite in the Omaka Valley of Marlborough.

### MAN O' WAR VINEYARDS

Located at the stunning eastern end of Waiheke Island, the vineyards are made up of 90 individual parcels selected specifically for their unique terroir, producing international award winning wines.

### SCHUBERT WINES

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### AGENT/DISTRIBUTOR CONTACT DETAILS

Wicked Wine Sweden, Mikael Mardstam  
Tumstocksvagen 13b, 187 66 Taby  
T: (+46) 8 544 72353  
F: (+46) 8 792 4083  
E: mikael@wickedwine.se

Man O' War Chardonnay Waiheke 2008

SEK 159.00

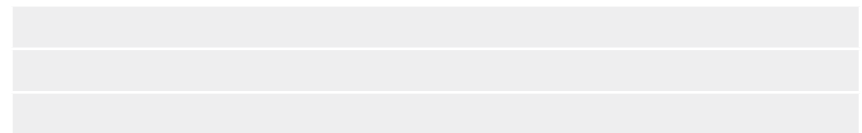


Man O' War Ironclad Merlot/Cabernet Franc/Malbec Waiheke 2008 SEK 242.00



Man O' War Dreadnought Syrah Waiheke 2008

SEK 242.00



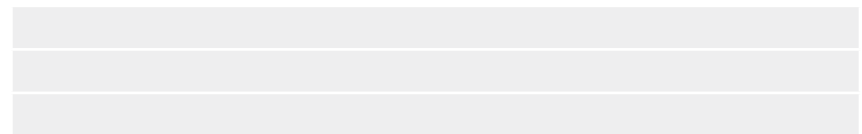
Man O' War Merlot/Cabernet Franc Waiheke 2008

SEK 158.00



Schubert Sauvignon Blanc Wairarapa 2008

\*



Schubert Block B Pinot Noir Wairarapa 2008

\*



Schubert Cabernet Sauvignon/Merlot Wairarapa 2006

\*



Schubert Syrah Wairarapa 2007

\*



\* Please ask at stand for price indication

## TABLE 6. SEIFRIED



### SEIFRIED

As the first accredited 'Sustainable Winegrowing' winery in Nelson, the focus for quality begins in the vineyard. Fruit drawn from six Estate grown vineyards around the Nelson region are blended to give distinctive, varietal characters to the wines. Proud to be the South Island's oldest family owned winery, experience in making quality food-friendly wine is undisputable, and now the passion has been passed to the next generation. With eldest daughter Heidi, and son Chris combining talents and experience to lead the winemaking team, and youngest daughter Anna working in the marketing side of the business, winemaking really is a family affair.

### WINERY CONTACT DETAILS

Seifried Estate, Anna Seifried  
 Redwood Road, Appleby, Nelson,  
 New Zealand  
 T: +64 3 544 5599 F: +64 3 544 5522  
 E: [wines@seifried.co.nz](mailto:wines@seifried.co.nz)  
 W: [www.seifried.co.nz](http://www.seifried.co.nz)

### AGENT/DISTRIBUTOR CONTACT DETAILS

Ward Wines AB  
 Armfeltsgatan 26 NB, Stockholm,  
 Sweden, 115 34  
 T: (+46) 8 678 19 10 F: (+46) 8 678 19 12  
 E: [info@wardwines.se](mailto:info@wardwines.se)

Seifried Sauvignon Blanc Nelson 2010 SEK 109.00



Seifried Gewürztraminer Nelson 2010 SEK 109.00



Seifried Pinot Noir Nelson 2009 SEK 139.00



Seifried Winemakers Collection Sweet Agnes Riesling Nelson 2009 SEK 189.00



## TABLE 7. WOOLLASTON ESTATES

**WOOLLASTON**

### WOOLLASTON ESTATES

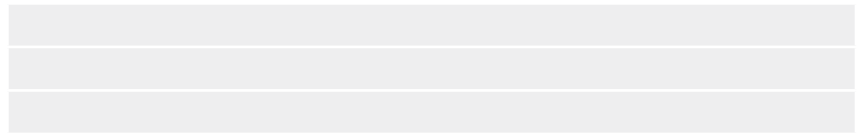
Woollaston Estates produce high quality, distinctive wines in Nelson, New Zealand, under the Woollaston, Tussock and Wingspan brands. A gentle and natural approach is taken during the growing of grapes and making of wine, with the minimum of human intervention allowing the fruit to fully express the place in which it was grown. Characters defined in the vineyard are subtly enhanced in a four-level gravity-fed winery, built into the hillside with a 'living roof' of tussock and shrubs. The vineyards and winery are accredited under Sustainable Winegrowing New Zealand, and organic and biodynamic practices are being introduced.

### WINERY CONTACT DETAILS

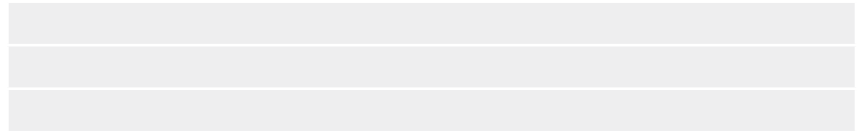
Miana DeGardeyn  
 243 Old Coach Rd, RD 1, Upper  
 Moutere, Nelson, New Zealand  
 T: +64 3 543 2817 F: +64 3 543 2317  
 E: miana@woollaston.co.nz  
 W: www.woollaston.co.nz

Woollaston Estates is currently seeking distribution in Sweden

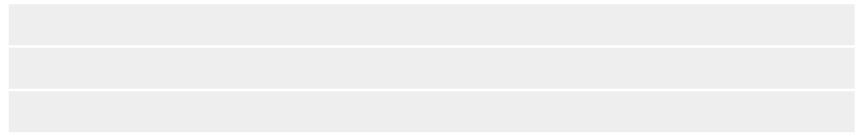
Tussock Pinot Gris Nelson 2009 \*



Tussock Sauvignon Blanc Nelson 2010 \*



Tussock Rosé Nelson 2010 \*



Tussock Pinot Noir Nelson 2008 \*



\* Please ask at stand for price indication

# TABLE 8. ARA



## ARA

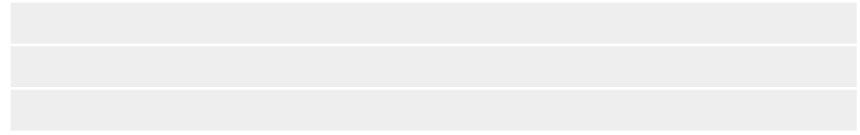
Ara is a family owned New Zealand company with a unique combination of stunning vineyard landscapes and passionate people with a focus on delivering a new wine experience. Ara's approach is to fuse the best of Old and New World philosophies and practices with high vine densities; a notable feature of our viticultural approach. Aras philosophy is to reduce yields comparable to prestigious Old World wine appellations which puts us on the pathway to producing Marlborough's next generation wine.

## WINERY CONTACT DETAILS

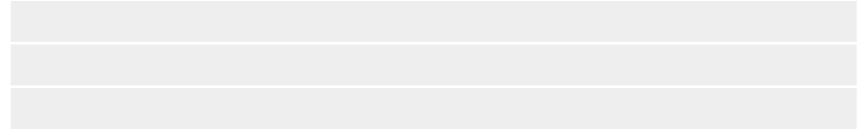
Julie Dawson  
 Suite 227 5, Charter House, Lord  
 Montgomery Way, Portsmouth,  
 PO1 2SN, UK  
 M: (+44) 7590 901 032  
 E: julie.dawson@ara.co.nz

Ara is currently seeking distribution in Sweden

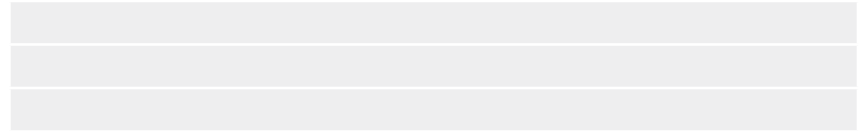
Ara Pathway Sauvignon Blanc Marlborough 2009 €10.99



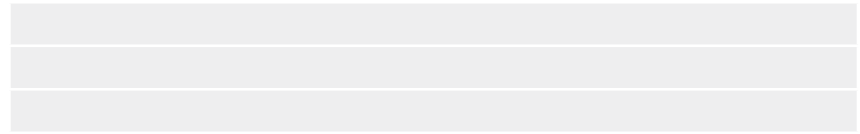
Ara Pathway Pinot Noir Marlborough 2009 €13.99



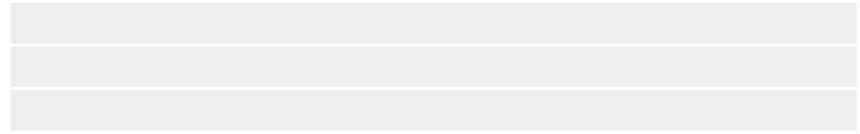
Ara Sauvignon Blanc Marlborough 2009 \*



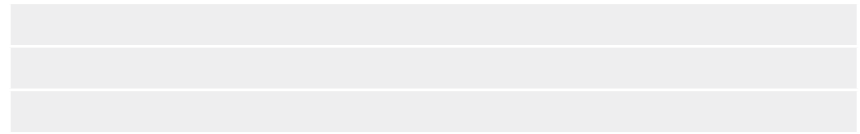
Ara Pinot Noir Marlborough 2009 \*



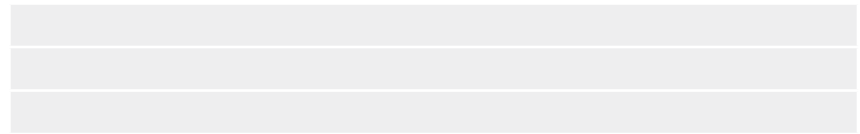
Ara Composite Sauvignon Blanc Marlborough 2009 €13.99



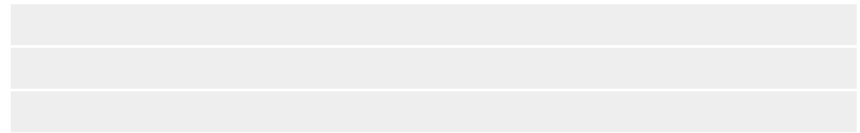
Ara Composite Pinot Noir Marlborough 2008 €16.99



Ara Resolute Sauvignon Blanc Marlborough 2009 €18.99



Ara Resolute Pinot Noir Marlborough 2007 €28.99



\* Please ask at stand for price indication

# TABLE 9. THE AWATERE RIVER WINE COMPANY



## THE AWATERE RIVER WINE COMPANY

It was on this country that the Vavasour family settled in 1887 and planted their first vines nearly a century later in 1986. The Awatere River Wine Company consists of two labels. One is Awatere River by Louis Vavasour which is a collection of award winning, low yield, premium quality wines that reflect the distinctive terroir of the alluvial river flats on which they were grown. The other, Saveé Sea, embodies in name and spirit Marlborough's unique lifestyle and culture

## WINERY CONTACT DETAILS

Louis Vavasour  
 150 Ugbrooke Road, Lower Dashwood,  
 Awatere Valley, Blenheim, 7274,  
 Marlborough, New Zealand  
 T: +64 3 575 7913 M: +64 275 100 715  
 F: +64 3 575 7914  
 E: info@arwc.co.nz W: www.arwc.co.nz

The Awatere River Wine Company is currently seeking distribution in Sweden

Awatere River Sauvignon Blanc Marlborough 2009 \*


Awatere River Pinot Gris Marlborough 2009 \*


Awatere River Pinot Noir Marlborough 2008 \*


Saveé Sea Sauvignon Blanc Marlborough 2009 \*


Saveé Sea Merlot Hawke's Bay 2008 \*


Saveé Sea Pinot Noir Waipara 2009 \*


Saveé Sea Chardonnay Waipara 2009 \*


Saveé Sea Pinot Gris East Coast 2008 \*


\* Please ask at stand for price indication

## TABLE 10. CONSTELLATION NEW ZEALAND



### CONSTELLATION NEW ZEALAND

One of the largest wine producers in New Zealand, Constellation New Zealand is well known for its quality products, New Zealand history and exceptional winemaking team. Constellation New Zealand products include Nobile, Monkey Bay, Drylands and the Kim Crawford portfolios.

### WINERY CONTACT DETAILS

Felicity Nelson  
 Station Road, Huapai, Auckland,  
 New Zealand  
 T: +64 9 412 6666 F: +64 9 412 7124  
 E: felicity.nelson@constellationnz.com

### AGENT/DISTRIBUTOR CONTACT DETAILS

Miguel Torres Sverige AB,  
 Britt-Marie Soler  
 Kungsgatan 78, 112 27 Stockholm,  
 Sweden  
 T: (+46) 8 545 83395  
 E: britt-marie.soler@torres.se

Kim Crawford Sauvignon Blanc Marlborough 2010 SEK 115.00


Kim Crawford Pinot Gris Marlborough 2009 SEK 95.00


Kim Crawford Chardonnay Marlborough 2009 SEK 95.00


Kim Crawford Pansy Rosé East Coast 2009 SEK 95.00


Kim Crawford Merlot Hawke's Bay 2009 SEK 115.00


Kim Crawford SP Spitfire Sauvignon Blanc Marlborough 2008 SEK 140.00


Kim Crawford Pinot Noir Marlborough 2008 SEK 120.00


Kim Crawford SP Rise & Shine Pinot Noir Central Otago 2007 SEK 120.00


# TABLE 11. CROSSROADS WINERY AND THE CROSSINGS

**CROSSROADS  
WINERY**



*The*  
**CROSSINGS**

## CROSSROADS WINERY

At Crossroads Winery, we make wine because we love it. Our story began in 1990 with the dream of making a boutique wine completely different to all others. The Crossroads Winery and vineyards are family owned; we stand by our long held belief that our wines are the culmination of a lot of knowledge, hard work, clear thought and a little luck.

## THE CROSSINGS

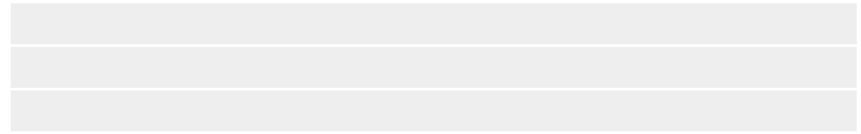
The Crossings is one of the pioneering Awatere Valley winegrowers, established in 1996. The Awatere Valley's low vigour soils and dry climate produce grapes with intense flavours and a delightful minerality. We take our inspiration from the outstanding natural beauty of the land and have a commitment to sustainability, which infuses every aspect of our craft.

## WINERY CONTACT DETAILS

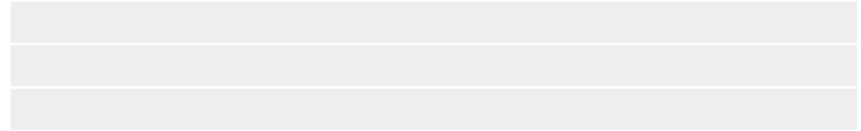
Kate Pritchard  
395 Awatere Valley, RD 4 Blenheim,  
Marlborough 7274, New Zealand  
T: +64 9 951 0283 M: +64 21 594 891  
F: +64 9 951 0281  
E: kpritchard@agersectus.co.nz  
W: www.crossroadswinery.co.nz  
W: www.thecrossings.co.nz  
W: www.southbankestate.com

Crossroads Winery and The Crossings  
are currently seeking distribution in  
Sweden

Crossroads Winery Sauvignon Blanc Marlborough 2010 \*



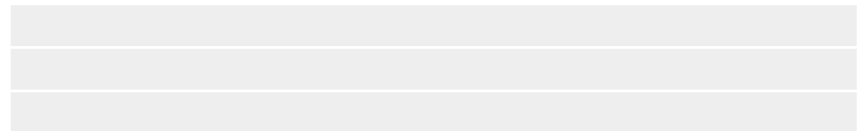
Crossroads Winery Sauvignon Blanc Pink Marlborough 2010 \*



Crossroads Winery Pinot Gris Hawke's Bay 2009 \*



Crossroads Winery Gewürztraminer Hawke's Bay 2007 \*



Crossroads Winery Chardonnay Hawke's Bay 2009 \*



Crossroads Winery Pinot Noir Marlborough 2008 \*



Crossroads Winery Merlot Hawke's Bay 2009 \*



\* Please ask at stand for price indication

TABLE 11. CROSSROADS WINERY AND THE CROSSINGS  
(CONTINUED)

CROSSROADS  
WINERY



The  
CROSSINGS

CROSSROADS WINERY

At Crossroads Winery, we make wine because we love it. Our story began in 1990 with the dream of making a boutique wine completely different to all others. The Crossroads Winery and vineyards are family owned; we stand by our long held belief that our wines are the culmination of a lot of knowledge, hard work, clear thought and a little luck.

THE CROSSINGS

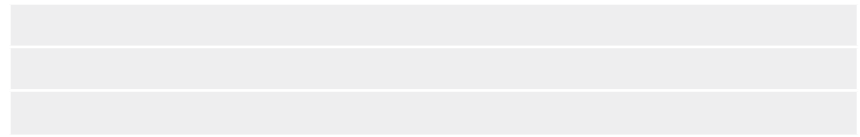
The Crossings is one of the pioneering Awatere Valley winegrowers, established in 1996. The Awatere Valley's low vigour soils and dry climate produce grapes with intense flavours and a delightful minerality. We take our inspiration from the outstanding natural beauty of the land and have a commitment to sustainability, which infuses every aspect of our craft.

WINERY CONTACT DETAILS

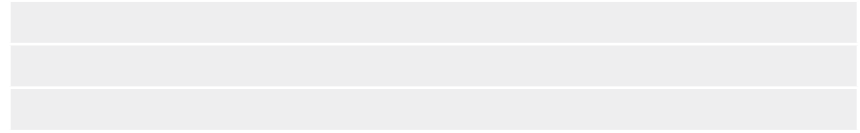
Kate Pritchard  
395 Awatere Valley, RD 4 Blenheim,  
Marlborough 7274, New Zealand  
T: +64 9 951 0283 M: +64 21 594 891  
F: +64 9 951 0281  
E: kpritchard@agersectus.co.nz  
W: www.crossroadswinery.co.nz  
W: www.thecrossings.co.nz  
W: www.southbankestate.com

Crossroads Winery and The Crossings  
are currently seeking distribution in  
Sweden

Crossroads Winery Syrah Hawke's Bay 2009 \*



Crossroads Winery Talisman Hawke's Bay 2008 \*



The Crossings Sauvignon Blanc Awatere Valley Marlborough 2009 \*



The Crossings Unoaked Chardonnay Awatere Valley Marlborough 2009 \*



The Crossings Pinot Noir Awatere Valley Marlborough 2009 \*



Southbank Estate Sauvignon Blanc Marlborough 2010 \*



\* Please ask at stand for price indication

# TABLE 12. HUIA VINEYARDS



## HUIA VINEYARDS

Winemakers Claire and Mike Allan established the Huia winery and vineyards in Marlborough's Wairau Valley during the 1990's. This family owned wine company is committed to the production of premium and classical Marlborough wines. Innovative and traditional wine making techniques produce wines expressing the richness of Marlborough grapes from the vineyard through to the bottle. Huia has CarboNZero certification and is accredited Sustainable in the vineyards and winery. Huia's vineyards and winery are in the certification process to Biodynamics.

## WINERY CONTACT DETAILS

Mike & Claire Allan  
 22 Boyces Road, RD 2, Blenheim,  
 Marlborough, New Zealand  
 T: +64 3 572 8326 F: +64 3 572 8331  
 E: wine@huia.net.nz  
 W: www.huia.net.nz

## AGENT/DISTRIBUTOR CONTACT DETAILS

Vinovativa, Mikael Monteil  
 Parkvagen 2a, S-169 35, Solna, Sweden  
 T: (+46) 8 4446170 F: (+46) 8 4446174  
 E: info@vinovativa.se

Huia Sparkling Marlborough 2004 \*


Huia Gewürztraminer Marlborough 2009 \*


Huia Sauvignon Blanc Marlborough 2009 \*


Huia Chardonnay Marlborough 2008 \*


Huia Pinot Noir Marlborough 2009 \*


Hunky Dory Sauvignon Blanc Marlborough 2010 \*


Hunky Dory Chardonnay Marlborough 2009 \*


\* Please ask at stand for price indication

## TABLE 13. HUNTER'S WINES (NZ) LTD



### HUNTER'S WINES (NZ) LTD

Twenty four years have passed since iconic Marlborough producer Hunter's Wines overcame huge odds to win the Sunday Times Wine Fair (UK) "Wine of the Show". After a lifetime in the wine industry, Jane Hunter has amassed an impressive set of accolades including an O.B.E., an Honorary Doctorate of Science, a Companion of the New Zealand Order of Merit and the inaugural International Women in Wine trophy. Hunter's classically styled, elegant wines continue to accumulate awards and credibility thanks to the dedication of Chief Winemaker Gary Duke and Marketing/Export Manager Peter Macdonald.

### WINERY CONTACT DETAILS

Jane Hunter  
 PO Box 128, Renwick, Blenheim,  
 Marlborough, New Zealand  
 T: +64 3 572 8489 F: +64 3 572 8457  
 E: jane@hunters.co.nz  
 W: www.hunters.co.nz

### AGENT/DISTRIBUTOR CONTACT DETAILS

Hjo Grosshandel, Claes Eriksson  
 Artillerigatan 12, S-144 51, Stockholm  
 T: (+46) 8 545 67400  
 F: (+46) 8 662 5677  
 E: claes.eriksson@hjogrosshandel.se

Hunter's Riesling Marlborough 2009 \*


Hunter's Sauvignon Blanc Marlborough 2009 \*


Hunter's Pinot Noir Marlborough 2008 \*


\* Please ask at stand for price indication

# TABLE 14. MARISCO VINEYARDS



## MARISCO VINEYARDS

The Marisco Vineyards property, home of The Ned & The Kings Series, is located in the Waihopai Valley of Marlborough New Zealand - a location which provides a near perfect environment for producing fruit of startling character. A truly cool maritime climate, underpinned by low vigour soil; clay, ancient river beds and ash; are the basis for wines with finesse and substance. Owned and operated by Brent Marris (Chief Winemaker) and Rosemary Marris - we are a progressive wine company committed to building brands and taking the unique Marlborough, New Zealand story of wine to the world.

## WINERY CONTACT DETAILS

Siobhan Wilson  
 26 Arney Crescent, Remuera, Auckland,  
 1050, New Zealand  
 T: +64 9 522 9684 M: +64 21 778 103  
 F: +64 9 522 9685  
 E: siobhan@marisco.co.nz  
 W: www.marisco.co.nz

Marisco Vineyards is currently seeking distribution in Sweden

The Ned Pinot Gris Marlborough 2010 \*


The Ned Sauvignon Blanc Marlborough 2010 \*


The Ned Pinot Noir Marlborough 2008 \*


The Kings Thorn Pinot Gris Marlborough 2010 \*


The Kings Favour Sauvignon Blanc Marlborough 2010 \*


The Kings Bastard Chardonnay Marlborough 2009 \*


The Kings Wrath Pinot Noir Marlborough 2009 \*


\* Please ask at stand for price indication

## TABLE 15. MUD HOUSE WINES



### MUD HOUSE WINES

Sauvignon Blanc that says “zing!”. Pinot Noir that seductively whispers “spice”. Full flavoured “frisky” Pinot Gris that plays on the tip of your tongue. That’s what we live for. When a glass is raised for the first time, it’s a moment full of promise. If the first sip makes a good impression, we’ve done our job right. If it fails to amuse your palate, we go outside and flog ourselves with vine clippings. Take our word for it, we go to extraordinary lengths to make amazing wine every time.

### WINERY CONTACT DETAILS

Cathy Wansink  
 30 Maxwell Road, Blenheim,  
 Marlborough, New Zealand  
 T: +64 3 520 6011 M: +64 21 921 272  
 F: +64 3 578 1765  
 E: cathy@mudhouse.co.nz  
 W: www.mudhouse.co.nz

### AGENT/DISTRIBUTOR CONTACT DETAILS

Birra Mex AB, Mikael Adolfsson  
 Sandgatan 14F, S-223 50 Lund  
 T: (+46) 46 162 280  
 F: (+46) 46 211 9850  
 E: mikael@birramex.se

Mud House Sauvignon Blanc Marlborough 2010 €16.00


Mud House Swan Sauvignon Blanc Marlborough 2009 €20.00


Mud House Swan Pinot Noir Central Otago 2009 €25.00


Mud House Pinot Gris South Island 2009 €16.00


Mud House Pinot Noir Central Otago 2009 €20.00


## TABLE 16. SAINT CLAIR FAMILY ESTATE



### SAINT CLAIR FAMILY ESTATE

Saint Clair Family Estate is a family-owned winery founded in 1994. The company's mission is to create world-class wines that exceed their customers' expectations. Neal Ibbotson combines 30 years of viticulture knowledge, Marlborough's unique terroir and a highly experienced and talented winemaking team, lead by Matt Thomson, to produce some of New Zealand's finest wines. Saint Clair's positioning, 'A growing reputation' encompasses their commitment to viticulture as a critical part of the winemaking process as well as the rapidly growing brand profile they are enjoying in over 40 markets around the world.

### WINERY CONTACT DETAILS

Sarah Lissaman  
 32 Liverpool Street, Riverlands  
 Industrial Estate, Blenheim, 7274,  
 Marlborough, New Zealand  
 T: +64 3 578 8695 F: +64 3 578 8696  
 E: sarah@saintclair.co.nz  
 W: www.saintclair.co.nz

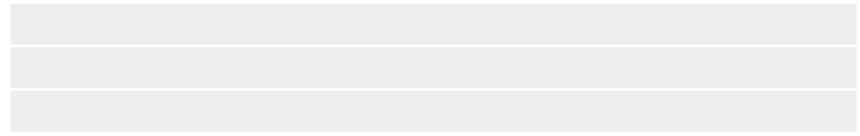
### AGENT/DISTRIBUTOR CONTACT DETAILS

Sigva AB, Stefan Christiansson  
 Kanslihusgränd 3, Täby, 183 68  
 T: (+46) 8 7325995 F: (+46) 8 7326720  
 E: stefan@sigva.se

Saint Clair Riesling Marlborough 2009 SEK 96.00



Saint Clair Vicar's Choice Sauvignon Blanc Marlborough 2009 SEK 85.00



Saint Clair Sauvignon Blanc Marlborough 2009 SEK 99.00



Saint Clair Pioneer Block 3 Sauvignon Blanc Marlborough 2009 SEK 129.00



Saint Clair Vicar's Choice Barrel Fermented Chardonnay Marlborough 2009 SEK 89.00



Saint Clair Omaka Reserve Chardonnay Marlborough 2008 SEK 149.00



Saint Clair Pinot Noir Marlborough 2009 SEK 99.00



Saint Clair Pioneer Block 14 Pinot Noir Marlborough 2008 SEK 149.00



## TABLE 17. SPY VALLEY WINES



### SPY VALLEY WINES

The brand name Spy Valley is derived from the presence of a satellite communications monitoring base within a few kilometres of the winery. Nestled on the terraces of the Omaka River within the Waihopai Valley in Marlborough are the vineyards of Johnson Estate. Eight varieties of grapes over 135 hectares produce premium quality fruit for Spy Valley Wines. Youthful, exuberant wines bursting with fruit flavour and aroma are crafted using modern winemaking techniques by winemaker Paul Bourgeois and his team.

### WINERY CONTACT DETAILS

Blair Gibbs  
 37 Lake Timara Road, RD 6, Blenheim,  
 Marlborough, New Zealand  
 T: +64 3 572 9840 F: +64 3 572 9830  
 E: info@spyvalley.co.nz  
 W: www.spyvalleywine.co.nz

### AGENT/DISTRIBUTOR CONTACT DETAILS

Oenoforos AB, Christof von Heincz  
 P.O Box 24005, 104 50 Stockholm  
 Karlavägen 108, 115 26 Stockholm  
 T: +46 8 505 515 00  
 E: info@oenoforos.se

Spy Valley Pinot Gris Marlborough 2010 \*


Spy Valley Sauvignon Blanc Marlborough 2010 \*


Spy Valley Riesling Marlborough 2009 \*


Spy Valley Gewürztraminer Marlborough 2009 \*


Spy Valley Pinot Noir Marlborough 2009 \*


Spy Valley Envoy Pinot Noir Marlborough 2008 \*


\* Please ask at stand for price indication

## TABLE 18. STAETE LANDT VINEYARD



### STAETE LANDT VINEYARD

Staete Landt Vineyard is a family owned boutique wine company situated on the renowned riverbed soils in the Rapaura region in Marlborough. All wines are grown and produced from the 52-acre single vineyard. The vineyard is designed in various smaller blocks with different combinations of rootstock and clones per variety. This results in complex wines with elegance and finesse that truly express the unique terroir of our land.

Marlborough Wines of Integrity  
and Perseverance  
Family • Dreams • The Land  
The Journey is the Reward

### WINERY CONTACT DETAILS

Dorien Vermaas  
275 Rapaura Road, RD 3, Blenheim,  
Marlborough, New Zealand  
T: +64 3 572 9886 M: +64 21 645 471  
F: +64 3 572 9887  
E: wine@staetelandt.co.nz  
W: www.staetelandt.co.nz

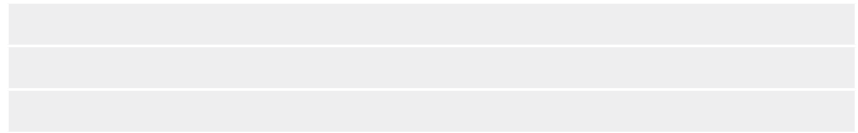
### AGENT/DISTRIBUTOR CONTACT DETAILS

Enjoy Wine, Carin Grip  
Alsnogatan 11, S-116 41 Stockholm  
T: (+46) 8 556 94700  
F: (+46) 8 556 94701  
E: carin.grip@enjoywine.se

Staete Landt Estate Grown Pinot Gris Marlborough 2008 SEK 145.00



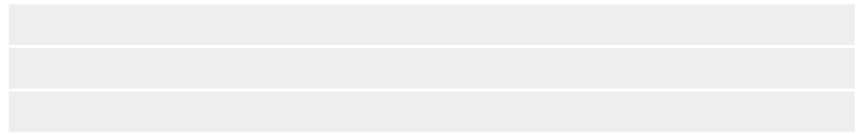
Staete Landt Estate Grown Viognier Marlborough 2008 SEK 149.00



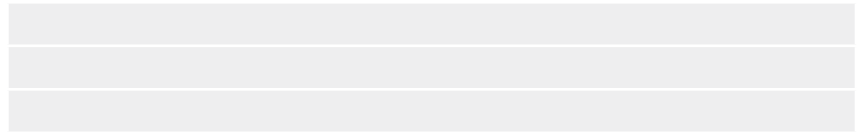
Staete Landt Estate Grown Sauvignon Blanc Marlborough 2008 SEK 115.00



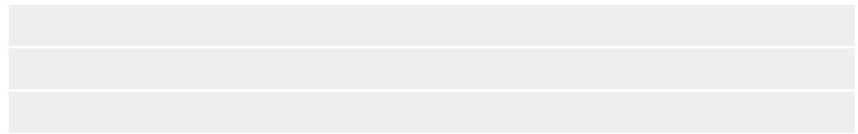
Staete Landt Estate Grown Chardonnay Marlborough 2008 SEK 115.00



Staete Landt Estate Grown Pinot Noir Marlborough 2008 SEK 155.00



Staete Landt Estate Grown Syrah Marlborough 2007 SEK 173.00



# TABLE 19. THE NZ WINE COMPANY



## THE NZ WINE COMPANY

Grove Mill is a NZ owned winery based in Marlborough. Our philosophy is to produce consistently high quality wines with minimal environmental impact. In 2006 Grove Mill became the world's first carboNZero certified winery. As frogs are key indicators of environmental quality due to their semi permeable skin we have adopted the Southern Bell frog from our winery wetland as our symbol.

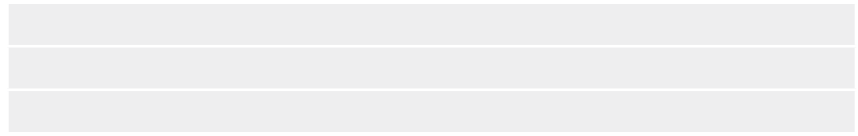
## WINERY CONTACT DETAILS

Andrew Barraclough  
 PO Box 67, Renwick, Marlborough,  
 New Zealand  
 T: +64 3 572 8200 M: +64 21 964 743  
 F: +64 3 572 8211  
 E: [andrew@grovemill.co.nz](mailto:andrew@grovemill.co.nz)  
 W: [www.nzwineco.co.nz](http://www.nzwineco.co.nz)

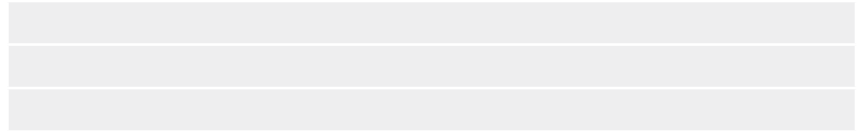
## AGENT/DISTRIBUTOR CONTACT DETAILS

Enoterra, Johan Rosenkvist  
 Strandbergsgatan 61 3tr, S-11251  
 Stockholm  
 T: (+46) 84 101 0566  
 F: (+46) 85 198 9344  
 E: [johan.rosenkvist@enoterra.se](mailto:johan.rosenkvist@enoterra.se)

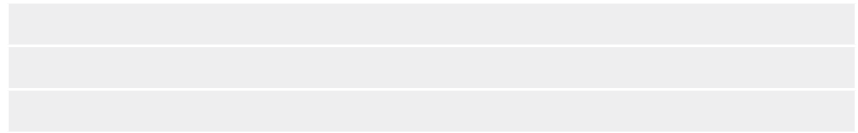
Grove Mill Sauvignon Blanc Marlborough 2009 €14.99



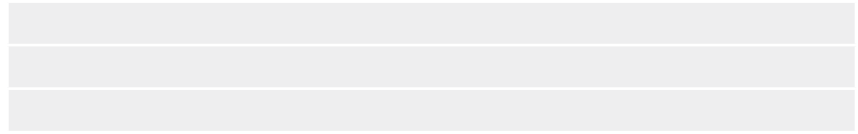
Grove Mill Chardonnay Marlborough 2008 €14.99



Grove Mill Riesling Marlborough 2009 €14.99



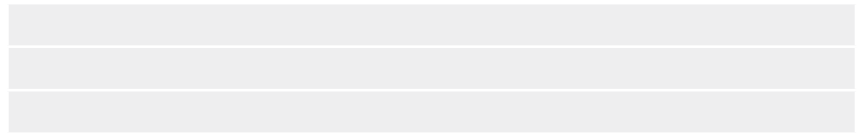
Grove Mill Pinot Gris Marlborough 2008 €15.99



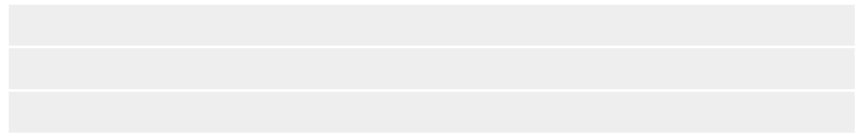
Grove Mill Pinot Noir Marlborough 2009 €19.99



Sanctuary Sauvignon Blanc Marlborough 2009 €9.99



Sanctuary Pinot Gris Marlborough 2009 €10.99



Sanctuary Pinot Noir Marlborough 2009 €17.99



## TABLE 20. VAVASOUR WINES



### VAVASOUR WINES

Vavasour Wines pioneered grape growing in the Awatere Valley of Marlborough, an area now regarded as one of the premium grape growing regions of New Zealand. Each year our Vavasour wines are crafted from the best Awatere Valley fruit we harvest and are made to accentuate the best wine characteristics from this important region.

### WINERY CONTACT DETAILS

Mark Bowers  
 26 Rapaura Road, Blenheim, Renwick  
 7243, Marlborough, New Zealand  
 T: +64 3 575 7481 M: +64 27 282 4433  
 F: +64 3 575 7240  
 E: mark@vavasour.com  
 W: www.vavasour.com

### AGENT/DISTRIBUTOR CONTACT DETAILS

Red & White Wine Sweden AB,  
 Cecilia Wellenius  
 Gliavägen 101 S-168 58 Bromma  
 T: (+46) 8 441 0120  
 F: (+46) 8 653 4471  
 E: cecilia@redandwhite.se

Vavasour Sauvignon Blanc Marlborough 2010 SEK 99.00



Vavasour Pinot Gris Martinborough 2008 SEK 99.00



Vavasour Chardonnay Marlborough 2009 SEK 99.00



Vavasour Pinot Noir Marlborough 2009 SEK 119.00



## TABLE 21. VILLA MARIA ESTATE



### VILLA MARIA ESTATE

100% New Zealand owned, Villa Maria is the home of New Zealand's most awarded wines. Established in 1961 by owner and Managing Director George Fistonich, Villa Maria is dedicated to the pursuit of making quality New Zealand wine, enjoyed by wine drinkers around the world.

### WINERY CONTACT DETAILS

Jolanda Bossers  
 PO Box 43046, Mangere, Auckland,  
 New Zealand  
 T: +64 9 255 0660 F: +64 9 255 0661  
 E: jolandab@villamaria.co.nz  
 W: www.villamaria.co.nz

### AGENT/DISTRIBUTOR CONTACT DETAILS

Fondberg & Co, Torbjorn Rolander  
 Magasin 2, 3rd floor, Box 27225,  
 S-102 53, Stockholm  
 T: (+46) 8 555 29200  
 M: (+46) 73 3400415  
 F: (+46) 8 555 29299  
 E: torbjorn.rolander@fondberg.se

Villa Maria Private Bin Rosé East Coast 2008 SEK 109.00


Villa Maria Private Bin Sauvignon Blanc Marlborough 2010 SEK 109.00


Villa Maria Cellar Selection Sauvignon Blanc Marlborough 2009 SEK 129.00


Villa Maria Single Vineyard Sauvignon Blanc Marlborough 2009 SEK 149.00


Villa Maria Private Bin Chardonnay Marlborough 2009 SEK 109.00


Villa Maria Private Bin Riesling Marlborough 2008 SEK 109.00


## TABLE 21. VILLA MARIA ESTATE (CONTINUED)



### VILLA MARIA ESTATE

100% New Zealand owned, Villa Maria is the home of New Zealand's most awarded wines. Established in 1961 by owner and Managing Director George Fistonich, Villa Maria is dedicated to the pursuit of making quality New Zealand wine, enjoyed by wine drinkers around the world.

### WINERY CONTACT DETAILS

Jolanda Bossers  
 PO Box 43046, Mangere, Auckland,  
 New Zealand  
 T: +64 9 255 0660 F: +64 9 255 0661  
 E: jolandab@villamaria.co.nz  
 W: www.villamaria.co.nz

### AGENT/DISTRIBUTOR CONTACT DETAILS

Fondberg & Co, Torbjorn Rolander  
 Magasin 2, 3rd floor, Box 27225,  
 S-102 53, Stockholm  
 T: (+46) 8 555 29200  
 M: (+46) 73 3400415  
 F: (+46) 8 555 29299  
 E: torbjorn.rolander@fondberg.se

Villa Maria Private Bin Pinot Gris East Coast 2009 SEK 109.00


Villa Maria Cellar Selection Viognier East Coast 2009 SEK 149.00


Villa Maria Cellar Selection Pinot Noir Marlborough 2007 SEK 149.00


Villa Maria Single Vineyard Pinot Noir Marlborough 2006 SEK 199.00


Villa Maria Cellar Selection Merlot/Cabernet Sauvignon Hawke's Bay 2007 SEK 149.00


Villa Maria Private Bin Syrah Hawke's Bay 2005 SEK 129.00


## TABLE 22. WITHER HILLS VINEYARDS



### WITHER HILLS VINEYARDS

Established in 1994, with vineyards strategically sited throughout Marlborough's Wairau Valley, Wither Hills has always been dedicated to the philosophy that exceptional wines are 'created in the vineyard'. Named after the southern landmark range of Wither Hills that borders our vineyards, our focused, hands on approach to winegrowing allows us to make a range of wines that reflect our passion for the 'place where we stand'.

### WINERY CONTACT DETAILS

Maxine Haywood  
 211 New Renwick Road, RD 2, Blenheim,  
 Marlborough, New Zealand  
 T: +64 3 578 4036 F: +64 3 578 4037  
 E: maxine.haywood@witherhills.co.nz  
 W: www.witherhills.co.nz

### AGENT/DISTRIBUTOR CONTACT DETAILS

Wineworld AB, Johna Bostrom  
 Box 7471, S-103 92, Stockholm  
 T: (+46) 8 622 1800  
 F: (+46) 8 660 8453  
 E: info@wineworld.se  
 W: www.wineworld.se

Wither Hills Pinot Gris Marlborough 2010 SEK 129.00

Wither Hills Sauvignon Blanc Marlborough 2010 SEK 119.00

Wither Hills Single Vineyard Rarangi Sauvignon Blanc Marlborough 2009 SEK 169.00

Wither Hills Chardonnay Marlborough 2009 SEK 169.00

Wither Hills Pinot Noir Marlborough 2008 SEK 229.00

Two Tracks Pinot Gris Marlborough 2009 SEK 89.00

Two Tracks Sauvignon Blanc Marlborough 2009 SEK 89.00

Two Tracks Chardonnay Marlborough 2008 SEK 89.00

Two Tracks Pinot Noir Marlborough 2008 SEK 119.00

Two Tracks Bag in Box Sauvignon Blanc Marlborough 2009 SEK 165.00

## TABLE 23. TE MARA ESTATE



### TE MARA ESTATE

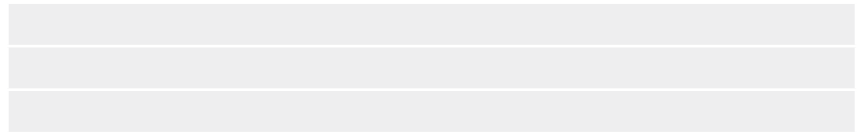
Te Mara Estate ('The Garden') Central Otago, is a fully sustainable vineyard, and practices minimal intervention in the growing process. Quality grape growing producing great wine combined with hand picked grapes and minimal time from vineyard to winery you get a winning formulae. We produce elegant and appealing wines from one of the most well known regions in New Zealand. All major vintages have won Decanter awards showing consistency of wine. Te Mara Estate is a family owned 20 hectare vineyard. Wines include Pinot Noir, Pinot Gris, Riesling, with Sauvignon Blanc and Chardonnay from Nelson.

### WINERY CONTACT DETAILS

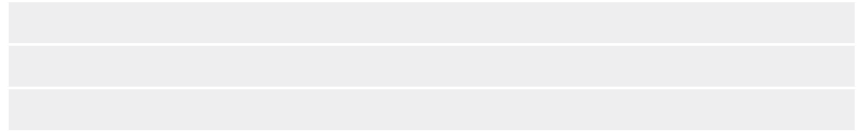
Janiene Bayliss  
 78 Dukes Wood Drive, Gerrards Cross,  
 Buckinghamshire, SL9 7LF, UK  
 T: + 44 7931 586 537  
 E: jbayliss@temaraestate.com  
 W: www.temaraestate.com

Te Mara Estate is currently seeking distribution in Sweden

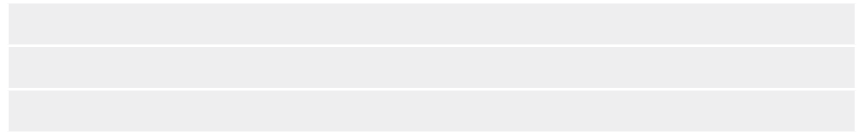
Te Mara Estate Pinot Gris Central Otago 2009 SEK 113.00



Te Mara Estate Riesling Central Otago 2009 SEK 113.00



Te Mara Estate Sauvignon Blanc Nelson 2009 SEK 113.00



Te Mara Estate Pinot Noir Central Otago 2008 SEK 140.80



TABLE 24.



NEW ZEALAND WINE  
PURE DISCOVERY

## NEW ZEALAND WINEGROWERS GENERIC TABLE

New Zealand is a land like no other. New Zealand wine is an experience like no other. Our special combination of soil, climate and water, our innovative pioneering spirit and our commitment to quality all come together to deliver pure, intense, diverse experiences. In every glass of New Zealand wine is a world of pure discovery.

New Zealand Winegrowers is responsible for the generic promotion of New Zealand wines. For general information on New Zealand wine and to find out about the latest developments in the New Zealand wine industry, please visit our generic table.

Throughout the tasting New Zealand Winegrowers will be pouring a selection of New Zealand wine on this table for those wineries who could not be present today. Their contact details are shown below should you want to get in touch with either the winery or agent. Alternatively you can leave your contact details with the New Zealand Winegrowers representative pouring the wines on this table.

New Zealand Winegrowers  
5th Floor, New Zealand House,  
80 Haymarket, London, SW1Y 4TE, UK  
T: +44 207 973 8079  
E: admin@nzwine.com

### BIBBY WINES

Drawing on the entrepreneurial spirit inherently present in the Bibby gene, Andy Bibby launched his own wine label in 2009. Together with his winemaker, he has given his wine the very best care and attention, whilst using sustainable methods to produce the highest quality hand crafted wine.

### WINERY CONTACT DETAILS

Andy Bibby  
PO Box 717, Blenheim, Marlborough, New Zealand  
T: +64 3 579 1106 M: +64 21 899 926  
E: info@bibbywines.com W: www.bibbywines.com

Bibby Wines is currently seeking distribution in Sweden

Bibby Wines Sauvignon Blanc Marlborough 2009 \*


Bibby Wines Pinot Noir Marlborough 2009 \*


\* Please ask at stand for price indication

TABLE 24.



NEW ZEALAND WINE  
PURE DISCOVERY

## NEW ZEALAND WINEGROWERS GENERIC TABLE

### GUMFIELDS WINES

Gumfields pays tribute to the ingenuity, perseverance and tenacity of the early Dalmatian immigrants, many of whom worked as gumdiggers in New Zealand in the late 1800's. At the turn of the century, as the gumlands gave way to farms and vineyards, some of these talented people turned their hands to winemaking and went on to become the pioneers of New Zealand's wine industry.

Gumfields is produced by West Brook, one of New Zealand's founding wineries, established in 1935 in Henderson, Auckland. The wines are handcrafted by owner and chief winemaker Anthony Ivceovich, himself a descendant of a pioneering Dalmatian winemaking family. Anthony is supported in the business by his wife Susan and in the vineyards by his son Linton.

The iconic 'gum drips' portrayed on the Gumfields label are set to become a symbol of quality, tradition and respect for the brand.

### WINERY CONTACT DETAILS

Anthony Ivceovich  
West Brook Winery, 215 Ararimu Valley Road R.D.2., Waimauku 0882,  
Auckland, New Zealand.  
T: +64 9 411 9924 M: +64 21 645 574  
E: anthony@westbrook.co.nz W: www.westbrook.co.nz

### AGENT/DISTRIBUTOR CONTACT DETAILS

Apricot, Marie Hultin  
Bostadshuset CA, Frihamnen, 115 56 Stockholm, Sweden  
T: +46 8 663 10 80 M: +46 70 622 6297  
E: marie@apricot.se

Gumfields Pinot Noir Marlborough 2008 SEK 129.00


TABLE 24.



NEW ZEALAND WINE  
PURE DISCOVERY

## NEW ZEALAND WINEGROWERS GENERIC TABLE

### LITTLE BEAUTY

Hello. I'm Little Beauty. Pleased to meet you. I'm a Limited Edition, privately owned range of wines from the unique and elemental Waihopai Valley, Marlborough. I'm sustainably produced and today I'm proudly presenting wines with authenticity, individuality and style. My 41ha vineyard offers varied soil profiles on undulating river terraces with mineral rich aquifers. There's clonal diversity, various planting and pruning regimes which add complexity. My portfolio includes; Sauvignon Blanc, Dry Riesling, Pinot Gris, Gewürztraminer and Pinot Noir. I advocate support for my partnerships and as such, I offer marketing and premium point of sale materials as added value. I'm proudly Kiwi and I'm a Little Beauty.

### WINERY CONTACT DETAILS

Fleur McCree and Hemi Duns, Winemaker: Eveline Fraser  
T: +44 7887 953 373 E: [info@vinultra.com](mailto:info@vinultra.com)  
W: [www.littlebeauty.co.nz](http://www.littlebeauty.co.nz)

Little Beauty is currently seeking distribution in Sweden

Little Beauty Limited Edition Sauvignon Blanc  
Waihopai Valley Marlborough 2009

\*


Little Beauty Limited Edition Pinot Gris  
Waihopai Valley Marlborough 2009

\*


Little Beauty Limited Edition Pinot Noir  
Waihopai Valley Marlborough 2009

\*


\* Please ask at stand for price indication

TABLE 24.



NEW ZEALAND WINE  
PURE DISCOVERY

## NEW ZEALAND WINEGROWERS GENERIC TABLE

### TE KAIRANGA WINES

Te Kairanga's vineyards sit on the prime, alluvial terraces of the internationally renowned Martinborough Terrace. Established over 25 years ago our single-minded determination for quality continues to drive the team at TK to consistently produce world class wines and retain our position as one of New Zealand's leading Pinot Noir producers.

### WINERY CONTACT DETAILS

Ian Hill  
89 Martins Road, Martinborough, Wellington, New Zealand  
T: +64 6 306 9122 F: +64 6 306 9322  
E: [ian@tekairanga.co.nz](mailto:ian@tekairanga.co.nz) W: [www.tekairanga.co.nz](http://www.tekairanga.co.nz)

Te Kairanga Wines is currently seeking distribution in Sweden

Te Kairanga Sauvignon Blanc Estate Martinborough 2009 SEK 105.00


Te Kairanga Chardonnay Estate Martinborough 2009 SEK 105.00


Te Kairanga Runholder Chardonnay Martinborough 2008 SEK 160.00


Te Kairanga Pinot Noir Estate Martinborough 2009 SEK 105.00


Te Kairanga Runholder Pinot Noir Martinborough 2007 SEK 160.00


## NOTES

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Thank you for supporting New Zealand Wine.

## NEW ZEALAND WINE REGIONS

